Companies covered:

- Anadarko
- Apache
- BG
- BHP Billiton
- BP
- Chevron
- Canadian Natural
- ConocoPhillips
- Eni
- ExxonMobil
- Hess
- LUKOIL
- Marathon
- Murphy
- Noble Energy
- Occidental
- OMV
- Petrobras
- Repsol
- Santos
- Shell
- Statoil
- Suncor
- Talisman
- TOTAL
- Tullow
- Woodside

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Member Events

Members are invited to IHS events that provide timely and integrated views of the energy landscape. These include our signature IHS Forum events. The Forums combine research presented by IHS energy, macroeconomic, and industry experts in an interactive format where ideas are freely discussed. In addition, members are invited to IHS webcasts, held throughout the year, on critical issues.

About IHS Energy

IHS Energy, part of IHS (NYSE: IHS), is the industry’s authoritative provider of information, analytics, and insight to help clients understand the interconnected, dynamic forces that shape energy markets and asset performance. Our experts and analytical tools enable clients to continuously improve their strategy and operations across the entire energy value chain, covering oil & gas, coal, power, and renewables.

For more information

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The Upstream Competition Service (UCS) provides corporate executives, managers, strategic planners, and investors with comprehensive and in-depth analysis of the upstream strategies and asset portfolios of the world’s leading exploration and production companies, with an emphasis on competitive positioning, portfolio outlook, and upstream performance.

This unique service focuses on country, regional, and global level evaluation of strategy and approach, asset-level analysis and assessment (including detailed forecasting of each company’s production portfolio), competitive positioning and implications, and industry-wide trends. For each company covered, the service is designed to answer the following questions:

• What is the company’s “corporate DNA” or strategic signature? How does it do what it is trying to do—and is it changing?
• What are the company’s principal challenges?
• What are the key assets or basin areas that are driving the portfolio? What does this company require in order to succeed?
• How does this company compare with its peers in terms of Portfolio, Strategy, Performance?

UCS Service deliverables include, on a company-specific basis, Upstream Strategy Assessments and Regional Overviews of activity, assets, projections, and performance; UCS Memos; and the Global Bid Round Monitor. Comprehensive data, benchmarking, and industry analysis are provided through the interactive, web-based UCS Portfolio Analysis Tool and Performance Benchmarking Tools.

Upstream Strategy Assessments

Upstream Strategy Assessments encapsulate PFC Energy’s overall view of company upstream strategy and performance. This includes comprehensive analysis of global and regional upstream strategies (stated and inferred), together with financial and asset performance benchmarking. The Assessments provide a thorough description and discussion of each company’s production outlook for the next decade—by asset type, resource type, and discrete project—identifying key assets and basins driving performance, the critical challenges to achieving stated goals and objectives, and the resulting implications for competitive performance.

Upstream Strategy Assessments are updated annually for each company. Throughout the year, as portfolios and strategies change, portfolio updates are released in the form of Memos that capture the latest developments and the implications for strategy execution.

Regional Overviews

Regional Overviews provide detailed, asset-level information on company activity across each of seven reporting regions: North America; Latin America; Europe; Middle East and North Africa; Sub-Saharan Africa; Russia and Central Asia; and Asia Pacific. For each region in which a covered company is active, the overviews:

• Review upstream activity in each country
• Present production forecasts for each asset
• Provide a 10-year net entitlement production forecast for the region (broken out at the country level and, for new source volumes, at the asset-specific level)
• Benchmark regional financial performance against peers (where available)
• Map each company’s asset holdings
• Describe and assess the company’s regional growth strategy and its key performance drivers

The UCS Performance Benchmarking Tool provides historical results for each company, as stated in annual 10-ks and 20-fs, including reserves, spending, and calculated per boe metrics (organic and total F&D costs, production costs, upstream net income, upstream revenue), at global and regional levels (as available). The tool provides a framework for detailed analysis and interrogation of individual company performance data and benchmarking of performance across companies. A complete and comprehensive update is updated once per year for each company, following reporting of official year-end results.

Memos

UCS Memos are an important element of service deliverables. They provide periodic updates to the Upstream Strategy Assessments and cover a variety of topics, including:

• The impact of key industry events on company portfolios
• Portfolio analysis of companies not covered in full-profile format
• Competitive landscape assessments
• Comparisons of company portfolios and strategies
• Updates to company portfolios and strategies

Memos are delivered on an ad hoc basis throughout the year, averaging two memos per month.

Global Bid Round Monitor

The Global Bid Round Monitor is a bimonthly publication that tracks oil and gas exploration licensing rounds globally. The Monitor includes the status and results of licensing rounds, block and acreage specifications, listings of interested companies, and key dates and milestones. Rounds are tracked as announced, open, closed, or unconfirmed.