The premier platform for a screening-level assessment of global exploration and production (E&P) opportunities enables informed decisions on where to invest. IHS Global Window combines expert technical and commercial business development knowledge and judgments—drawing on IHS Energy’s upstream database, together with information and insight sources across all sectors of the industry.

Global Window is an upstream, strategic planning and opportunity screening system that comprises a balanced below- and aboveground characterization of over 400 locations around the world. It is a user editable and customizable desktop tool designed to save the client company both time and money in selecting new business focus areas that fit its strategic goals. Global Window also provides the client with an ongoing relationship with a highly specialized team of upstream experts with many decades of E&P industry experience between them. Global Window serves senior managers and their teams in new ventures, business development, and strategic planning at a full range of companies from small to large independent E&P companies to major international oil companies and state companies. Clients rely on Global Window for:

- Opportunity screening—Companies can quickly screen corporate/asset acquisition and farm-in opportunities for fit with their existing portfolios and assess potential quality enhancement.
- Benchmarking—Users can compare countries/regions/basins on the basis of subsurface potential, cost exposure, aboveground risk factors, fiscal terms, profitability, and other parameters.
- Competitor intelligence—The tool enables quick screening visualization of competitor portfolios and a check for potential value perception gaps using corporate-level parameter weightings.

Global Window characterizes and ranks upstream potential growth areas against a set of nine belowground and nine aboveground criteria that reflect key issues of primary concern to management. Through a weighting system, Global Window can also assess overall location quality, taking account of a client company’s unique corporate strengths, priorities and preferences through a customizable but consistent, transparent, and repeatable process.
Key questions answered using Global Window:

• Where should we develop new focus areas to expand our upstream activity? How can we consistently compare these new areas with incremental growth opportunities in our existing portfolio?

• How can we quickly gain a first-pass view of a potential target company's exploration portfolio, or an asset package on the market, and rapidly assess whether the quality, potential, and balance of our existing portfolio will be enhanced?

• How can we quickly screen farm-in opportunities to assess whether they merit the manpower and cost of detailed evaluation?

• Where can we find good-quality subsurface opportunities that will also generate value?

• Where should we next invest time and money in order to duplicate exploration success already achieved in one region?

• How can we rank oil and gas developments around the world that align with our strategic goals and take advantage of the strengths and characteristics of our company?

• Which location, region, or country could offer the best opportunity to buy an operated interest in a producing field?

• Where can we go to acquire production of 20,000 barrels of oil per day right now?

• Where can we find the most profitable shale gas opportunities outside North America?
Access to Global Window Experts

Global Window members may access the IHS Global Window research team for discussions on content and for assistance with specific functionality issues directly by e-mail, phone, or in person. Members are also invited to participate in interactive webinars and other member events, including the IHS Forum, held several times a year around the world, where IHS experts present findings, lead discussions, and respond to questions. Webinars are recorded and remain available online for later reference.

Global Window offers an intensive, interactive workshop conducted by the senior team experts with senior client personnel from new ventures, business development, and corporate planning functions. The workshop generates fully documented customer-specific and actionable conclusions and deliverables that allow client companies to advance their business growth agenda in the selected areas. Clients can then continuously leverage the power of Global Window through a follow-on subscription.

About IHS Energy

IHS Energy, a part of IHS (NYSE: IHS), is the industry’s authoritative provider of information, analytics, and insight to help clients to understand the interconnected, dynamic forces that shape energy markets and asset performance. Our experts and analytical tools enable clients to continuously improve their strategy and operations across the entire energy value chain, covering oil and gas, coal, power, and renewables.

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Sub-surface, cost, commercial and political analysis

for each location, which also presents forward-looking judgments (at the basin level) on likely future field sizes, chance of success, and potential basin upside based on a uniquely wide range of both IHS insight and external information.

A “Traffic Light” system of red, green, and amber serves as a visual aid to highlight key below- and aboveground strengths and challenges in each location. These location-specific displays can also be aggregated, using the Portfolio Plotter tool, to reflect the characteristics of an entire portfolio, thus facilitating the comparison between a client company’s existing portfolio and the fit of a potential acquisition target, a set of locations derived through the filtering process, or a farm-in opportunity. These, together with a set of subsurface parameters, provide the basis for a consistent and comparable benchmarking, characterization, and ranking of each location based on a scorecard system.

Global Window can also generate ESRI Shapefiles of the client’s prioritized locations which can be imported into the client’s own mapping software. This enables visualization of the Global Window locations, including scoring parameters and project economics data.

The Global Window tool is fully updated twice annually, and new locations are added at each update. The update process includes a critical review by the Global Window team of recent, location-specific news flow for its impact on location scores and implications for future trends. Score changes are fully documented.