

Export Compliance Content Services

Information collection and data integration
services to drive compliance with US ITAR
and EAR Regulations



The Source
for Critical Information and Insight™



In today’s world of elevated vigilance to security threats, US regulations that address systems, components and data that can pose potential risks are now in place to help ensure safety measures in the US and abroad.

These restrictions apply to importing and exporting US technology in goods, services and information. Non-US as well as US businesses are required to adhere to these regulations and face the same penalties as US companies if they do not comply.

US Export Regulations and Regulation Tracking
 Compliance may be costly; what price can be assigned to negative publicity, sanctions and penalties. Recent cases sent a clear message that exporters must be vigilant about preventing, detecting and investigating potential ITAR controls violations. Companies that deal with ITAR-controlled items or technical data must ensure that export practices and global supply chains are compliant with US trade law.

The risks of violating export regulations are increasing as more companies globalize their operations and grow their international client base. Companies unfamiliar with the complexities of export law can easily find themselves in violation. IHS can assist your organization to avoid these issues.

Ensuring export compliance isn’t easy. Legislation and regulations are extensive, complex, and revised on a regular basis. However, severe penalties and denial of export privileges has made non-compliance an extremely costly prospect. The International Traffic

in Arms Regulations (ITAR), Export Administration Regulations (EAR), and Wassenaar Arrangement set out complex rules that define what may and may not be sold in the export market. Even a seemingly minor redesign of your products can cause them to fall under export controls, and a company found to be in violation of them faces fines up to \$1,000,000 per incident, unannounced government audits and reviews, or even criminal penalties.

Meet the expanding challenges of export regulation compliance with IHS information services tailored to your products, components, and suppliers. For close to 50 years, manufacturers worldwide have relied on IHS insight to improve decisions and processes throughout the organization.

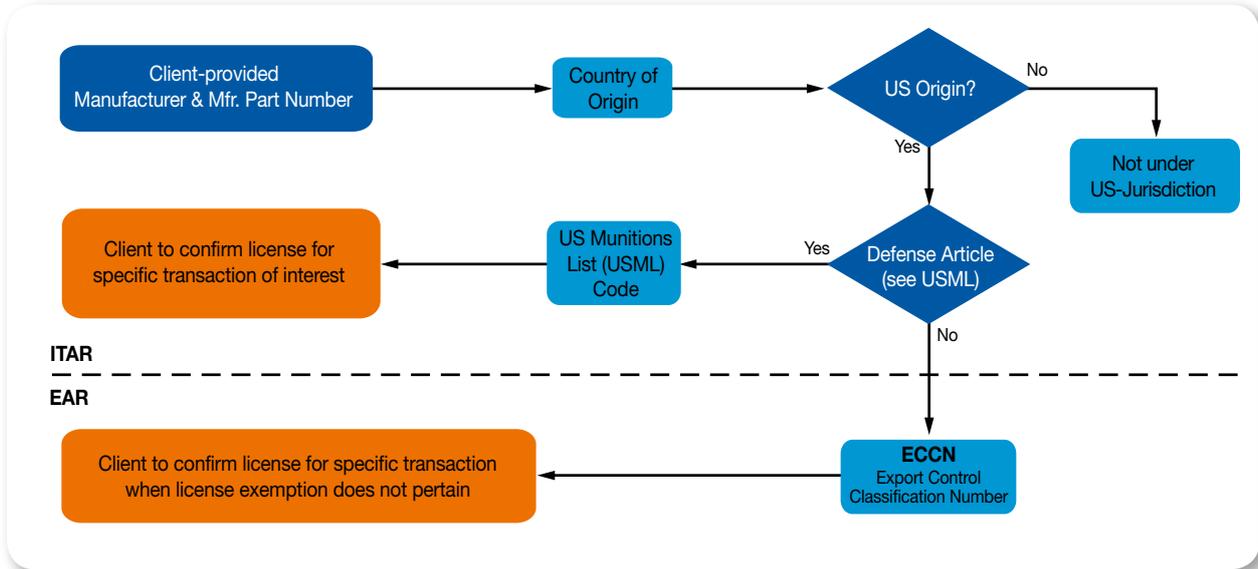
Critical Information for a Comprehensive Export Compliance System

IHS information services are tailored to analyzing requirements and collecting the content necessary for your organization to implement a comprehensive export compliance program.

- Identify the components and technology used in your products that are controlled by export regulations
- Determine applicable regulations based on product type, component origin, and export restrictions
- Collect the specific data elements for export compliance including country of origin, jurisdiction classification, and other required attributes.

Export Regulations and Trade Sanctions

Agency	Export Control	Description	Violation and Penalty Summary
Department of State	International Traffic in Arms Regulations (ITAR)	Export and import control of arms (including services and technical data)	Criminal: Up to \$1M for company or university per violation - Up to \$1M per violation and/or 10 years imprisonment for individuals Civil: Up to \$500,000 per violation for individual, company or university - Seizure of Articles - Loss of Export Privileges
Department of Commerce	Export Administration Regulations (EAR)	Export control of “dual use items”	Criminal: \$250,000 or 2 times value of transaction (whichever is greater) - Up to \$1m per violation (Oct 18, 2007 under Int. Emergency Economic Powers Act) - Up to 10 years imprisonment Civil: \$10,000 to \$120,000 per violation - Loss of Export Privileges
Department of Treasury	Trade Sanctions	Control exports to sanctioned and embargoed countries	Criminal: Up to \$1M per violation and/or 10 years imprisonment Civil: \$12,000 to \$55,000 per violation



The International Traffic in Arms Regulations (ITAR) and Export Administration Regulations (EAR) data requirements analysis

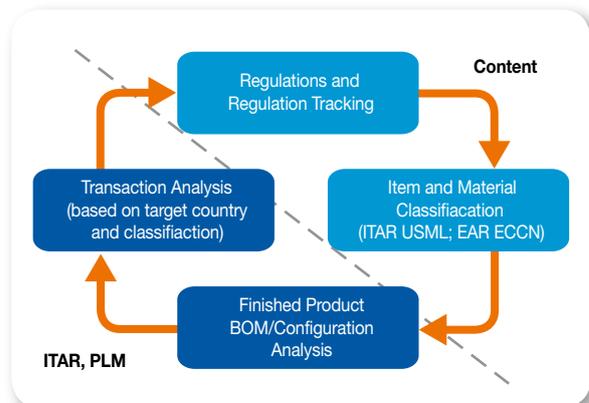
Benefits of IHS Export Compliance Content Services

- Comprehensive, organized content to effectively support and validate compliance with US export regulations
- Help your clients and suppliers comply with regulations
- Continue to focus your internal resources on core competencies
- Obtain compliance information most efficiently and cost-effectively
- Avoid negative publicity, maintain status as a security-conscious company with governments and other businesses around the world.
- Avoid fines and penalties that would impact the bottom line, your ability to continue business with US suppliers and companies, and perceptions of people, governments and business around the world.
- Partner with a pure information provider capable of sourcing critical security, product lifecycle, environmental, and energy content.

Scope of IHS Export Compliance Content Services

- Source export-related information on client part lists directly from the manufacturer

- Standardize the information and put the information through a series of logic checks to ensure the information is of the highest quality and consistent
- All data developed with ISO 9001-certified processes
- IHS project manager works with clients to determine the best format and delivery mechanism for each client and their internal systems
- Export information and IHS regulation tracking system aligned with client PLM or ERP systems and analysis processes to ensure compliance over product's life cycle.



From monitoring regulations to analyzing product and transaction data requirements, IHS provides the information resources your organization needs to effectively manage export controls.

CyberRegs Content	Features
<ul style="list-style-type: none"> • Code of Federal Regulations (CFR) • US Code (statutes and preambles) • Federal Register (FR) • Guidance Documents • Entire State-Level Environmental, Safety & Health, and Transportation Laws and Regulations • International Laws and Regulations (Brazil, Canada, EU, France, Germany, Mexico, Poland) • Federal News • Federal Bookshelf • Unified Agenda • Many Local Jurisdictions • Proposed Regulations • Industry Standards (ANSI, ASTM, ASME, ISO & NFPA) 	<ul style="list-style-type: none"> • Early Warning Service™: Get email alerts based on your personal profile to notify you of updates and proposed changes. • Change Tracking System™: Color-coded highlights to easily track changes as they occur. • RegMatch™: Cross-reference regulatory documents from federal to state, state to federal, and state to state. • Search Capabilities: Easily search by keyword or citation using natural language. • Community Email: Quickly share documents and comments with other users.

Related Product: IHS CyberRegs™

IHS provides access to US regulations and a tracking service that monitors changes to specific regulations through the CyberRegs™ Connect product. The tracking services product offers daily email alerts to keep you current of changes in this rapidly evolving area.

CyberRegs is the choice of environmental, safety & health (ESH) and transportation professionals for Federal Register, CFR, State and International regulatory information. With content and features not available from any other single resource, CyberRegs can provide a seamless link between regulations and cited reference standards.



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